

November 30th, 2021

POSITION

Solution consultant / Project Manager

REPORT

Project Director & BUMA

FULL TIME / PART TIME

Full Time

LOCATION

Remote/Washington DC area

DURATION

Permanent Position

ABOUT NOVOLYZE

Novolyze is a rapidly growing company that empowers the food & beverage industry to enhance food safety & quality performance in a rapidly changing environment. We offer application-driven, tech-enabled solutions to activate a groundbreaking, holistic approach to food safety and quality. We leverage the power of IoT and cloud computing to unify food safety and quality data, transform them into actionable insights, and enable real-time decision-making.

Our team is composed of experienced food safety & quality professionals offering cross-functional expertise in microbiology, process engineering, risk assessment, SaaS solution engineers and many others. At Novolyze, we all share the same passion for making the foods we eat everyday safer while improving the sustainability of food production systems. Our values encompass Customer Success, Boldness, Team Spirit, Agility & Impactfulness.

Novolyze Inc. provides competitive compensation, and a benefit package that includes comprehensive medical and, dental and visual plan, 401(k) plan, unlimited paid time off, and up to two days of remote work.

If you have a desire to grow with a dynamic company, make a major difference within the organization, and thrive working in a fast-paced environment, then this opportunity may be for you.

WHY YOU SHOULD JOIN NOVOLYZE

Novolyze proposal aim to positively impact the world. Joining Novolyze will allow you to embrace this commitment over public health and sustainability. By joining Novolyze you will also be onboard with a dynamic fast-growing company where team members are highly considered. Fast growing companies often offer careers evolvement opportunities. Historical French and Serbian bounds will offer a multicultural environment that will enrich your open mind set.

MAJOR EFFECT

Deliver value to customers and prospects by helping them achieve their objectives using Novolyze products and services while maximizing the ROI of the projects.

JOB DESCRIPTION

The ideal candidate must be an accomplished project manager professional with knowledge in SaaS for enterprises solutions. A sensibility to food safety and quality will be appreciated.

Candidates will:

Presales:

- Build Project scope of work
- Ensure technical sales offer construction in order to guarantee the feasibility and quality of the proposed solutions
- Provide costs and schedule estimation to sales team
- Provide customers product demo
- Estimates and mitigate specific risks
- Provide product and services expertise in order to maximize customer value understanding
- Conduct process improvement campaign and action
- Standardize ops presales process

Project Management :

- Conduct technical projects assigned by the PMO
- Monitor cost and optimize delivery budget compliance
- Solve issues and document improvement measures
- Monitor project KPI's
- Monitor project delivery turnaround time
- Ensure stakeholders satisfaction
- Ensure documented research bibliography when necessary
- Conduct on site customer support services
- Supervise and coordinate the work of all delivery stakeholders
- Monitor and control the progress of tasks, compliance with the schedule and budget, escalate alerts or blocking points to the PMO
- Provide information necessary for customer invoicing
- Set up interfaces and bridges between departments
- Train and lead meetings with stakeholders involved in the project
- Write test protocols and reports
- Train customer to Novolyze solutions
- Support PMO in building supply team and resources in US soil

INTERACTIONS

- This person will report to Project Director
- This person will interact with different business lines and internal departments
 - Platform and validation businesses
 - Departments: Customer success, sales, product development
- Position will also be customer facing (product presentations, events, sales steps support, etc.)

PROFIL

- Engineering degree or equivalent required- focused either on manufacturing, sciences, Food Safety, food industry digitalization or process engineering
- 5 years of experience in Project management related to food safety or quality
- Project management certified individual will be highly appreciated ex: "Project Management Professional" (PMP certificate)
- Process Authority or PCQI trained individual is a plus
- Ability to troubleshoot food safety issues by observing- analyzing data and identifying gaps and corrective actions

- Idea leadership- change management- able to influence the business- able to manage conflict and drive the Quality Management agenda
- Ability to lead people- providing timely feedback to address and optimize personnel performance.
- Excellent communication skills (presentation- report writing- teaching/training).
- Knowledge of food processes
- Knowledge over Software and digital transformation
- Spanish and French could be appreciated
- Time Organization according to priorities
- Transversal management
- Emotional intelligence
- Strong customer orientation (internal or external), taking satisfaction into account
- Dynamism, optimism, strong sense of contact
- Travel requirements up to 20% a year.

APPLICATION

If you are interested in this position, please send your CV + cover letter to talents@novolyze.com

Novolyze prohibits all discrimination and encourages diversity in all forms. Novolyze is committed to respecting the diversity of its employees and to providing them with an inclusive work environment.